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History of South Carolina Farm Bureau

South Carolina Farm Bureau began as an idea in the minds of a handful of progressive farmers who sought ways to improve the agricultural situation in the state during and after World War II.

On April 19, 1944, the State of South Carolina officially chartered the organization. Its purpose was "to effectively organize, advance and improve, in every way possible, the agricultural interests of the State of South Carolina, economically, educationally and socially, through the united efforts of the county Farm Bureaus of the State." Robert R. Coker of Hartsville was elected as SCFB's first president.

After only a decade, SCFB become a viable organization with over 20,000 members. During the 1950s, under the leadership of its second president, E. H. Agnew of Anderson County, the organization began to add member services—including an insurance program and a women’s program.

In 1949, Anderson County developed the first chapter of Associated Women’s Group which was the impetus for the formation of the Associated Women of South Carolina Farm Bureau which was organized on February 16, 1950. Mrs. Joe Frank Jones of Starr was elected as the first chair while Mrs. John L. Bennett of Dillon was chosen vice chair and Mrs. Randolph Watson of Iva was named secretary/treasurer. In 1955, the program began using the current title of the South Carolina Farm Bureau Women’s Committee.

In November of 1962, SCFB started construction of an office building in Cayce, SC, a location that continues to serve as the home office today. David H. Sloan of Marion County served as SCFB’s third president.

In 1971, the organization elected its fourth president—Harry S. Bell of Saluda County. Bell served as president of the organization for 26 years—a period during which membership more than tripled to over 100,000 members.

In 1997, SCFB voting delegates elected David Winkles of Sumter County as the 5th president of the organization. As it entered the 21st century, the organization included over 100,000 members in all 46 counties of South Carolina.

On December 5, 2015, Harry L. Ott, a row crop farmer from Calhoun County, was elected the sixth president of SC Farm Bureau by its voting delegates during the organization’s 72nd annual meeting.
Overview of South Carolina Farm Bureau

SC Farm Bureau is a grassroots, non-profit organization celebrating and supporting family farmers, locally grown food, and our rural lands through legislative advocacy, education, and community outreach.

Our 100,000-member strong alliance includes everyone from foodies and fishermen to lawyers, restaurateurs, entrepreneurs, community leaders, and of course, farmers. In addition to celebrating and supporting farmers, food, and rural lands, our members enjoy an array of benefits – from scholarship programs to discounts on everything from insurance, and financial services to cars, office supplies, and tools.

By connecting farmers to the larger community, we cultivate understanding about agriculture’s importance to our local economies. We deepen our collective knowledge of who, where, and how food grows. We empower people to make informed choices. We grow mutually beneficial relationships. And, we ensure the future of the family farms, locally grown food, and the rural South Carolina lands we love.

South Carolina Farm Bureau is celebrating its 75th anniversary in 2019.

The Mission of South Carolina Farm Bureau is...

To promote agricultural interests in the State of South Carolina and to optimize the lives of those involved in agriculture while being respectful to the needs and concerns of all citizens in our state.
Overview of SC Farm Bureau Women’s Leadership Committee

The Women’s Leadership Program supports and adds strength to the overall mission of the South Carolina Farm Bureau. Their activities “tell the farm story” through education, leadership development, legislative activities, youth programs, and many promotional events. Women’s programs on the county, state and national levels provide funding for Ag in the Classroom, scholarships, and agricultural research.

Structure of SC Farm Bureau Women’s Leadership Committee

COUNTY LEVEL
Each County may have an active Women’s Leadership Program with the County President appointing a County Women’s Committee Chair.

STATE LEVEL
The SC Farm Bureau Women’s Leadership Committee shall plan a program of work that increases involvement of women across the state. The State Chair and District Vice-Chairs will provide leadership, coordinate activities and projects, and maintain regular communication with County Chairs in their district.

NATIONAL LEVEL
The SCFB Women’s Leadership Program is affiliated with the American Farm Bureau Federation (AFBF) Women’s Leadership Program. The AFBF Women’s Leadership Committee is made up 10 members which includes a chair, vice chair and two representatives per each of the four regions (Midwest, Northeast, Southern and Western). The committee members are elected during the AFBF Annual Meeting. The committee develops programs and materials that will empower women in Farm Bureau to strive for and attain leadership positions to strengthen the overall organization.
ARTICLE X - MISCELLANEOUS COMMITTEES

Section 1. South Carolina Farm Bureau Women’s Leadership Committee (SCFB WLC):

The SCFB WLC shall consist of eight (8) members recommended for appointment by the SCFB President, based on the eligibility and qualifications of the applicants, to the SCFB Board of Directors for final approval at its annual organizational meeting, to serve for a term of four (4) years. Two (2) members shall be appointed from each of the four (4) Districts, with staggered terms commencing in December 2018, such that one (1) member from each District will be appointed every two (2) years thereafter. The appointments shall be rotated with a Central and Coastal District member being appointed on the odd numbered years, and a Pee Dee and Piedmont District member being appointed on the even numbered years.

The SCFB WLC shall annually elect one (1) of its members as Chair at its annual organizational meeting. She shall serve for a term of one (1) year and shall be eligible for re-election. She shall be a full member of the SCFB Board of Directors.

The SCFB WLC shall annually elect one (1) of its members as Vice-Chair at its annual organizational meeting to serve in the absence of or at the rest of the chair. This position of Vice-Chair shall be rotated alphabetically by District, beginning with the Central District in December 2018.

If the Chair of the SCFB WLC is elected to serve on the American Farm Bureau Women’s Leadership Committee and she does not seek re-election as Chair of the SCFB WLC, she shall automatically be appointed by the SCFB President to serve as an ex-officio member of the SCFB WLC until she does not seek re-election to the AFBF WLC.
SC Farm Bureau Women's Leadership Committee

MEMBER OATH AND PLEDGE

OATH OF OFFICE

I DO SOLEMNLY AFFIRM THAT I WILL FAITHFULLY EXECUTE THE RESPONSIBILITIES AS A MEMBER OF THE SOUTH CAROLINA FARM BUREAU WOMEN’S LEADERSHIP COMMITTEE OF THE SOUTH CAROLINA FARM BUREAU FEDERATION, AND WILL TO THE BEST OF MY ABILITY, PRESERVE, PROTECT, PROMOTE AND DEFEND THE MISSION AND POLICIES OF THE SOUTH CAROLINA FARM BUREAU FEDERATION.

MEMBER PLEDGE

THE FOLLOWING PLEDGE IS FOR MEMBERS OF THE SCFB WOMEN’S LEADERSHIP COMMITTEE. MEMBERS ON THIS COMMITTEE CARRY SIGNIFICANT RESPONSIBILITIES. SCFB INVESTS SIGNIFICANT RESOURCES IN TRAINING MEMBERS, PROVIDING PROFESSIONAL STAFF SUPPORT, AND FUNDING COMMITTEE EVENTS AND ACTIVITIES. THE COMMITTEE IN TURN PROVIDES VALUE FOR THE ORGANIZATION, OUR STATE, MEMBERS, RURAL AMERICA AND AGRICULTURE.

WITH THESE RESPONSIBILITIES IN MIND, COMMITTEE MEMBERS ARE ASKED TO MAKE THE FOLLOWING PLEDGE:

1. IN FULFILLING MY COMMITTEE DUTIES, I WILL BE GENEROUS WITH MY TIME AND MY TALENTS. I WILL MAKE IT A PRIORITY TO ATTEND THE COMMITTEE MEETINGS AND EVENTS, AND I WILL ARRIVE PREPARED FOR THE WORK TO BE DONE. IF MY PERSONAL OR BUSINESS CIRCUMSTANCES MAKE THIS IMPOSSIBLE, I WILL OFFER MY RESIGNATION SO THAT MY POSITION CAN BE FILLED BY SOMEONE BETTER ABLE TO GIVE THE NECESSARY TIME AND ATTENTION TO COMMITTEE WORK.

2. I WILL DO MY BEST TO ACT IN THE BEST INTERESTED OF SOUTH CAROLINA FARM BUREAU, NOT IN MY PERSONAL INTEREST OR THE INTERESTS OF SMALLER GROUPS.

3. KNOWING THAT I SERVE AS AN AMBASSADOR FOR SOUTH CAROLINA FARM BUREAU WITH ITS MEMBERS AND THE PUBLIC, I WILL STRIVE TO REPRESENT SOUTH CAROLINA FARM BUREAU IN THE BEST POSSIBLE WAY. I WILL NOT OFFER MYSELF AS A SPOKESPERSON FOR SOUTH CAROLINA FARM BUREAU OR THE COMMITTEE WITHOUT AUTHORIZATION.

4. IN MY INTERACTIONS WITH MY FELLOW COMMITTEE MEMBERS, OTHER SOUTH CAROLINA FARM BUREAU VOLUNTEER LEADERS, AND STAFF, I WILL STRIVE TO TREAT ALL WITH THE SAME RESPECT, CONSIDERATION, AND COMPASSION THAT I WOULD WANT IN RETURN.
5. I will respectfully share my own well-considered opinions in a positive manner with my fellow committee members. When there has been disagreement among the members, but a committee decision has been made, I will publicly support and represent the decision of the committee in a positive manner.

6. I recognize the significant obligations of the South Carolina Farm Bureau staff, and I will do my best not to interfere with the staff’s operating responsibilities. I understand that I do not have the right to direct the actions of the staff members unless authorized to do so by the South Carolina Farm Bureau Federation board or president.

7. I understand that my actions and the actions of my committee can create legal or other risk for South Carolina Farm Bureau. I will do my best to ensure that my own conduct in dealing with staff, volunteer leaders, members, business partners or others will not create legal, reputational or other risk for South Carolina Farm Bureau. I will seek guidance from South Carolina Farm Bureau staff or executive leadership if I believe a committee decision or action creates risk for South Carolina Farm Bureau or is illegal or unethical.

_____________________________
Committee Member

_____________________________
Women’s Coordinator

_____________________________
Date
Job Description

SOUTH CAROLINA FARM BUREAU WOMEN’S LEADERSHIP COMMITTEE
DISTRICT VICE-CHAIR

PURPOSE OF THE COMMITTEE: The South Carolina Farm Bureau (SCFB) Women’s Leadership Committee (WLC) shall support and promote the entire Farm Bureau Program with emphasis on involving the talents and interests of women and youth in the SCFB Organization.

ELIGIBILITY, RESPONSIBILITIES AND DUTIES:

- Must be a farmer member in good standing;
- Provide leadership that will promote interest and enthusiasm in the total Farm Bureau Program to women and youth;
- Maintain a close working relationship with the SCFB WLC Chair, WLC Coordinator, the County WLC Chairs in the District and the District Director;
- Shall be under the direction of the SCFB WLC Chair who is under the direction of and reports directly to the SCFB President;
- Plan projects and activities within the policy framework that will enable Farm Bureau Women to be informed and involved in the total Farm Bureau Program;
- Coordinate activities and projects of Farm Bureau Women with other groups within Farm Bureau and to develop and share information that will promote the total Farm Bureau Program to the membership and to the public;
- Maintain a close communication link with County WLC Chairs, other Farm Bureau Committees, Farm Bureau members, elected officials and the public; and
- Actively recruit new members to Farm Bureau, and especially for the Women’s Leadership Program.
SPECIFICS:

- Encourage County WLC Chairs to develop and implement purpose activities within your District. Examples: Farm-City activities, Ag in the Classroom activities, Our Food Link/Food Check-Out Week events, Youth Ambassador, Youth Leadership, local festival activities, etc.;

- Plan and host District County Chair Meetings each spring;

- Must be efficient in the use of digital communication tools and technology;

- Coordinate and attend Our Food Link/Food Check-Out Week activities within your District;

- Submit a quarterly report of your activities, meetings attended, etc. to the WLC Coordinator;

- Provide District information for the Women’s newsletter, News and Reviews;

- Recruit women from your District to work SCFB WLC sponsored events during the SCFB Convention: examples are Farmers Market and Craft Fair, Contests, etc.;

- Attend SCFB Convention and help with SCFB WLC sponsored activities that include: Farmers Market and Craft Fair, Silent Auction, Women’s Luncheon, Ambassador Contest, etc.;

- Attend American Farm Bureau (AFB) Convention and serve as a voting delegate to the Women’s Southern Region Caucus and AFB Women’s Business Meeting and Luncheon;

- Help plan and host Women’s Day at the State House;

- Help plan the SCFB Annual Youth Leadership Conference and chaperone, as needed;

- Help plan and host (on a rotating basis) the SCFB Annual Women’s Leadership Conference;

- Coordinate and oversee all District-wide WLC Programs; and

- Serve as the key contact person for the women and youth activities within your District.


**ATTENDANCE POLICY:**

Any member of the SCFB WLC missing two (2) or more regular scheduled meetings within one (1) year, with the exception of excused absences, shall be removed from the Committee and her successor named. Excused absences shall be sickness, family sickness, death and unexpected emergencies.

**EXPENSE POLICY:**

SCFB annually pays a $60.00 per diem for five (5) SCFB WLC meetings: two (2) meetings are held in Columbia, two (2) at the location of the Women’s Leadership Conference (Summer Planning and one (1) associated with the Women’s Leadership Conference) and one (1) associated with the SCFB Convention in Myrtle Beach. Additional meetings or conference calls may be called by the Chair as necessary.

SCFB will cover mileage to and from all approved functions in compliance with the SCFB Board of Directors approved reimbursement rate and hotel room and meal expenses while attending required and approved functions.

**2020 COMMITTEE GOALS:**

1. Increase participation for the Youth Leadership Conference
   - Select a new location for the 2020 Conference
   - Recruit students who are interested in agriculture, leadership and advocacy

2. Offer additional ways for counties to participate in Food Check-out Week
   - Create a wish list for each Ronald McDonald House/McLeod House on Amazon so all Farm Bureau members can purchase items online that will be sent directly to their respective house. The products sold will count towards the district’s total contribution.
   - State Staff will set up the wish list, but all committee members will promote this option on social media.

3. Increase youth participation at State Convention
   - Add sessions for children and youth at State Convention in 2020. Possibly work with 4-H and/or FFA to host programming.
SCFB Women’s Leadership Committee

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SCFB Women’s Leadership Committee Program of Work

OCTOBER/NOVEMBER/DECEMBER

Women’s Annual Activity Award Application due by October 15
News and Reviews newsletter
Attend the Women’s Leadership Conference
Attend SCFB State Convention
  • Send Contestants to the Ambassador Contest
  • Donate items to the Farmers Market and Craft Fair and Silent Auction
  • Attend the Women’s Luncheon
  • Attend the Ambassador Contest
  • Volunteer to work events

JANUARY/FEBRUARY/MARCH

AFBF Convention (early January)
Food Check-Out/Our Food Link events
Youth Leadership Registration Forms released
Attend Women’s Day at the State House
National Ag Day Ag Literacy Project
  • Read and Donate the Book of the Year to a local school

APRIL/MAY/JUNE

News and Reviews Newsletter
Attend Women’s County Chair District Meeting
Betty J DeWitt Outstanding Educator Award Applications Due on Youth Leadership Conference

JULY/AUGUST/SEPTEMBER

Palmetto Palate (July)
New Youth Ambassador Applications released
District Policy Development Meetings (August)
County Annual Meetings
Distribute Ag Educational Materials
Beginning a County Farm Bureau Women’s Committee

ONE INTERESTED WOMAN IN FARM BUREAU IS ALL IT TAKES. SHE MAY BE APPOINTED AS THE COUNTY WOMEN’S CHAIR BY THE COUNTY PRESIDENT.

THE COUNTY PRESIDENT SHOULD CALL AN ORGANIZATIONAL MEETING BETWEEN THE NEW WOMEN’S CHAIR, THE DISTRICT DIRECTOR AND/OR THE SCFB WOMEN’S PROGRAM COORDINATOR, AND THE DISTRICT WOMEN’S COMMITTEE VICE-CHAIR. THIS IS A VERY INFORMAL MEETING TO OUTLINE THE NEED, GOALS AND OBJECTIVES OF A COUNTY WOMEN’S COMMITTEE. THE COMMITTEE IS SELECTED BY WHATEVER MEANS THE COUNTY MAY CHOOSE TO TAKE. THE GROUP THEN GETS TOGETHER TO DISCUSS PLANS FOR A WOMEN’S PROGRAM.

DURING THE FIRST MEETING THE FOLLOWING STEPS SHOULD BE TAKEN:

A. THE GROUP SHOULD COMPILe GOALS FOR THE COMMITTEE AND A PROGRAM OF WORK (LIST OF WHAT THEY WOULD LIKE TO ACCOMPLISH FOR THE YEAR).
B. A TENTATIVE BUDGET SHOULD BE ESTABLISHED.
C. DATE FOR THE NEXT MEETING SHOULD BE DECIDED.

THE COUNTY CHAIR SHOULD GO BEFORE THE COUNTY FARM BUREAU BOARD OF DIRECTORS WITH A SPECIFIC GOAL OF THE COMMITTEE. THE WOMEN’S PROGRAM OF WORK AND BUDGET SHOULD BE PRESENTED TO THE BOARD FOR APPROVAL. COUNTIES ARE URGED TO INCLUDE THE COUNTY WOMEN’S CHAIR AS A VOTING MEMBER OF THE COUNTY BOARD.

UPON BOARD APPROVAL, THE COMMITTEE IS NO IN FORCE. WITH THE HELP OF THE COUNTY FARM BUREAU SECRETARY, A LISTING OF THE WOMEN IN THE COUNTY FARM BUREAU SHOULD BE COMPILED.

ORGANIZE AN E-MAIL LIST OR A PHONE GRID AT THE FIRST MEETING TO E-MAIL OR CALL MEMBERS BEFORE THE NEXT MEETING.

YOU COULD INVITE THE WOMEN IN YOUR COUNTY TO AN EVENT TO INTRODUCE THE NEW COMMITTEE AND THE PROGRAM OF WORK. HERE ARE A FEW EVENT IDEAS:

A. INVITE A SPEAKER OR SOMEONE OF INTEREST TO SPEAK TO THE GROUP.
B. HOLD A WORKSHOP INTERVIEWING EACH WOMAN TO FIND HER SPECIFIC INTEREST IN AGRICULTURE.
C. RECORD HER NAME, E-MAIL ADDRESS, MAILING ADDRESS, PHONE NUMBER AND INTEREST.
D. DO NOT HOLD A STRICTLY SOCIAL MEETING. YOU WILL LOSE THE WOMEN WHO ARE INTERESTED IN WORKING FOR AGRICULTURE.
E. ASK FOR FEEDBACK ON YOUR PROGRAM OF WORK. BE SURE YOU HAVE SURFACED THE INTERESTS AND NEEDS OF THE WOMEN IN THE COUNTY.
F. KEEP THE MEETING AT A PACE SO IT MOVES IN A TIMELY FASHION.
Tips for a Successful Committee

- Set annual goals for the committee and establish a tentative timeline to accomplish them. Evaluate your work on a quarterly basis.

- Keep your county president informed about your plans and make sure you have board approval of your planned activities.

- Assign duties to different members of the committee and establish sub-committees as needed. Utilize committee members based on their strengths and talents.

- Take minutes at your meetings and give a copy to the county secretary to file. Send a copy to the District Vice Chair and the state office to keep them informed about the work you are doing.

- Contact local newspapers and/or television for coverage of your activities. Keep copies of all publications for your committee scrapbook or photo album. You can also utilize social media to promote your activities and outreach as agricultural advocates.

- Contact your SCFB Women’s Leadership Coordinator and your District Director for information or assistance with projects.

- Utilize the Farm Bureau women in your county. You have at your fingertips a wealth of knowledge and enthusiasm. Involve as many women as possible in your projects.

- Setbacks are challenges in disguise – don’t be discouraged. Busy women can make excellent committee members, but don’t expect instant successes. Be patient and keep your goals in mind.

- Recognize a job well done. Let your committee members know that they are appreciated and important to the success of the program.

- Enjoy and be proud of your organization. Let it work for you. Every ounce you put into Farm Bureau will be returned by the pound.

- Invite your Women’s Leadership District Vice Chair to meetings and activities in your county.
Goal Setting Ideas:

Promote Agricultural Education through:
- AG in the Classroom (AITC)
- Ag Fact Folders and Educational Resources/Materials
- Ag Combine Simulator
- American Farm Bureau White-Reinhardt Fund for Education
- AG Ambassador Training
- AFBF Convention and Conferences
- Betty J. DeWitt Outstanding Educator Award
- Commodity Promotion
- Ag Book of the Year
- Farm-City Activities and Resources
- Food Check-Out Week/Our Food Link
- SCFB Convention, Conferences, Events and Meetings
- S.C. Farmer Publications
- SCFB Website – www.scfb.org
- SCFB Women’s Newsletter – News and Reviews
- Youth Leadership Conference

Provide Leadership Training through:
- County Meetings
- SCFB Convention, Conferences, Events and Meetings
- Special Trainings
- Women’s Leadership Conference
- Youth Leadership Conference
- Youth Ambassador and Talent Contests

Assist with Farm Bureau policy through:
- American Farm Bureau’s Agricultural Contact Team (FB ACT)
- District Policy Development Meetings
- SC Farm Bureau Legislative Contact Program
- SC Farm Bureau Women’s Legislative Appreciation Day at the State House
- SCFB Political Action Committee (PAC)

Assist SC Farm Bureau in achieving its membership goals and actively recruit new members for the organization

Become more involved in Farm Bureau by serving on various committees on the county, state, and/or national levels.
SUPPORT EDUCATION IN AG-TION! PROJECTS THROUGH THE SILENT AUCTION AT THE SC FARM BUREAU CONVENTION AS A JOINT EFFORT OF THE SC FARM BUREAU WOMEN’S LEADERSHIP COMMITTEE AND THE SC FARM BUREAU YF&R COMMITTEE.

PROMOTE AND ENCOURAGE FINANCIAL SUPPORT FOR THE SCFB FOUNDATION FOR AGRICULTURAL SCHOLARSHIPS THROUGH HONORARIUMS, MEMORIALS AND OTHER CONTRIBUTIONS, WITH EMPHASIS ON THE BETTY J. DEWITT SCHOLARSHIP FUND.

PROMOTE THE SC FARM BUREAU WOMEN’S LEADERSHIP COMMITTEE COOKBOOKS, SOUTH CAROLINA LADIES AND GENTS LOVE TO COOK! AND THE GOLDEN TASTE OF SOUTH CAROLINA AND OTHER FUNDRAISERS WITH PROCEEDS GOING TO EDUCATION IN AG-TION! PROJECTS, ACTIVITIES AND/OR MEETINGS FOR CONTINUING EDUCATION OF FARM BUREAU WOMEN.

2020 Goals:

Goal 1:

OBJECTIVES TO ACHIEVE THIS GOAL:

Goal 2:

OBJECTIVES TO ACHIEVE THIS GOAL:

Goal 3:

OBJECTIVES TO ACHIEVE THIS GOAL:
Planning a Special Event

- Obtain approval from the county Farm Bureau Board of Directors to conduct the event or project. Communicate event details to your district Director and Women’s Coordinator. They can also be a great resource for planning.

- Establish event date, budget, reserve a location and create a timeline of duties. Assign committee members to oversee certain areas of the event (invitations, decorations, materials, entertainment/guest speaker, food, etc).

- Invite other Farm Bureau Women who are not active with the committee to assist in planning. This could be a great recruitment tool to get new committee members.

- Send news releases to the press (newspaper, radio, TV) 3-5 days before the event. The publicity chair or county information director should personally contact media personnel to answer any questions and request their presence.

- Subcommittees should report to the women’s committee at each meeting. The women’s chair should call between meetings to check progress and answer questions.

- Create a ‘day of’ duties list. Make sure everyone knows what they are responsible for the day of the event.

- Evaluate your efforts. Did the event fulfill the Farm Bureau Mission? Did your guests learn anything? Did they enjoy themselves? Would they come back again next year?

- Have a post event meeting and create a post event report to remember planning details. Also keep notes of ideas for next year if you hope to host the same event again.
<table>
<thead>
<tr>
<th>Month</th>
<th>Commodity Promotion</th>
<th>Activity Ideas</th>
</tr>
</thead>
<tbody>
<tr>
<td>JANUARY</td>
<td>NATIONAL SOUP MONTH</td>
<td>- Visit a classroom to share the positives of technology in agriculture. Invite a farmer to come with you (a drone demonstration would be fun)!</td>
</tr>
<tr>
<td></td>
<td>NATIONAL OATMEAL MONTH</td>
<td>- Host a Women’s Leadership Committee meeting in your county to kick off the new year and serve soup. Have everyone bring their favorite soup recipe to share with each other.</td>
</tr>
<tr>
<td></td>
<td>NATIONAL BIOTECHNOLOGY</td>
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<tr>
<td>FEBRUARY</td>
<td>FOOD CHECK-OUT WEEK</td>
<td>- Participate in your District’s Food Check-out Week event</td>
</tr>
<tr>
<td></td>
<td>NATIONAL POTATO LOVERS MONTH</td>
<td>- Utilize Social Media accounts to share potato facts and recipes</td>
</tr>
<tr>
<td>MARCH</td>
<td>NATIONAL PEANUT MONTH</td>
<td>- Utilize Social Media accounts to share peanut facts and recipes</td>
</tr>
<tr>
<td></td>
<td>NATIONAL AGRICULTURE WEEK/DAY</td>
<td>- Work with a local school to host a peanut farmer in their classroom to learn about the growing process</td>
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<td>- Read and Donate the Book of the Year to a local school</td>
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<tr>
<td>APRIL</td>
<td>NATIONAL GARDEN MONTH</td>
<td>- Utilize Social Media accounts to share pecan facts and recipes</td>
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<tr>
<td></td>
<td>NATIONAL PECAN MONTH</td>
<td>- Visit a local school and help with their school garden or host a planting activity with the class</td>
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<tr>
<td>MAY</td>
<td>NATIONAL EGG MONTH</td>
<td>- Utilize Social Media accounts to share Egg, Strawberry, Asparagus facts and recipes</td>
</tr>
<tr>
<td></td>
<td>NATIONAL STRAWBERRY MONTH</td>
<td>- Visit a local school and have a salsa tasting in a class. Also talk about salsa gardens and how easy it is to grow and make your own salsa.</td>
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<tr>
<td></td>
<td>NATIONAL ASPARAGUS MONTH</td>
<td>- Promote strawberry u-picks in your county or host an event at one during the spring.</td>
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<td></td>
<td>NATIONAL BBQ MONTH</td>
<td>- Host a Women’s Leadership Committee meeting at a BBQ restaurant in your county.</td>
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<td>NATIONAL SALSA MONTH</td>
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<tr>
<td>JUNE</td>
<td>NATIONAL DAIRY MONTH</td>
<td>- Utilize Social Media accounts to share dairy facts and recipes</td>
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<td>FRUIT &amp; VEGETABLE MONTH</td>
<td>- Host an event in your county to celebrate summer fruits and vegetables</td>
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<tr>
<td>Month</td>
<td>National Event</td>
<td>Activities</td>
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| JULY        | National Ice Cream Month              | - Host a commodity event and have an ice-cream tasting. Teach attendees about the Dairy Industry in SC.  
- Utilize Social Media accounts to share dairy and beef facts and recipes.  
- Host an ice cream social for your Women’s Leadership Committee members.  
- Host a Women’s Leadership Committee meeting at a beef farm in your county. Learn more about beef production from a farmer. Enjoy hamburgers for supper! |
| AUGUST      | National Peach Month                  | - Utilize Social Media accounts to share peach facts and recipes.  
- Host an event at an agritourism farm that grows peaches in your county.  
- Host a Women’s Leadership Committee meeting and have a peach recipe swap. |
| SEPTEMBER   | National Chicken Month               | - Utilize Social Media accounts to share chicken facts and recipes.  
- Visit a local school and share the importance of Farm Safety Week. Take a farmer with you! (Maybe he/she could bring a tractor to show the class?) |
| OCTOBER     | National Pork Month                  | - Utilize Social Media accounts to share pork and apple facts and recipes.  
- Host a Women’s Leadership Committee meeting and have an apple recipe swap.  
- Visit a local school and share how apples are grown. Host a tasting in a class. OR Make apple sauce with them! |
| NOVEMBER    | National Peanut Butterlovers’ Month  | - Utilize Social Media accounts to share peanut butter facts and recipes. |
| DECEMBER    | Live Christmas Tree                  | - Visit a local class and share the growing process for trees. Make a Christmas craft. |
Programs and Activities

The SCFB Women’s Leadership Committee encourages counties to conduct programs and activities that relate to “Telling the Farm Story”. There are endless programs and activities that fulfill the mission of the Women’s Program.

COMMODITY PROMOTIONS

Select the Commodity you want to focus on and request any available materials from the Ag in the Classroom Director. Think outside of the box when planning a promotion. Outside of schools, consider restaurants, grocery stores, roadside markets, libraries, sporting events, local festivals, etc.

COMMODITY VAN

SC Farm Bureau has two promotional trailers that are available to promote farm products at festivals, malls, farm events, and other activities. The colorful trailers are equipped to handle anything from ice cream to steaks to vegetables. The trailers can be reserved by contacting Eric Snyder. A letter signed by your county president must accompany any reservation for the promotional trailers. In the letter, please specify needs for your event, i.e., time trailer needs to be delivered, specific directions for location, time your events will end, and time trailer will be ready for pick-up. The trailers are available on a first come, first reserved basis.

AITC COMBINE SIMULATOR

The SCFB Ag in the Classroom Program provides an Ag Combine Simulator that is available to counties for use to help educate and promote the agricultural industry. The Simulator highlights several row crops that are produced in our state. Contact the Director of AITC to inquire about reserving the trailer. The SCFB Women’s Leadership Committee supports the unit with donations of proceeds from the sale of the cookbooks.

YOUTH LEADERSHIP CONFERENCE

The SCFB Women’s Leadership Committee annually sponsors a Youth Leadership Conference held in June or July. The five-day conference is designed to enhance the leadership skills of rising high school juniors and seniors. This conference provides workshops, tours, and activities. Counties are encouraged to send rising high school juniors or seniors to the conference. Students may attend two years in a row. Applications are due May 1 and this year’s program is June 23-27, 2019 at Camp Long in Aiken, SC.
YOUTH AMBASSADOR SCHOLARSHIP PROGRAM

STATE CONTEST - A male and a female Youth Ambassador will be selected each year to serve as a spokesperson for SC Farm Bureau. They will receive leadership and advocacy training, as well as a college scholarship. The State Ambassador Contest applications are due June 29, 2019 and the contest will take place on Saturday, August 3 at the Phillips Market Center at the State Farmers Market in West Columbia.

COUNTY CONTEST - Counties use a variety of means for selecting their county contestants. Some have contests while others use an informal selection process. Counties are encouraged to use their county winners at programs and events on the local level.

SILENT AUCTION

In 2001, the SCFB Women’s Leadership Committee and the Young Farmer & Rancher Committee joined forces to sponsor a Silent Auction during the SCFB Convention with proceeds going to the *Education in AG-tion* Fund. This fund was established by the Women’s Leadership Committee to raise money for the purchase of ag education materials that can be used by county Farm Bureaus and the state to help educate others about our industry. All counties are expected to donate items for the Silent Auction each year.

FARMERS MARKET AND CRAFT FAIR

The Women’s Leadership Committee sponsored the first Country Store during the SCFB Convention in 1990 with the proceeds going to the AFB Foundation for Agriculture. Beginning in 2004, the proceeds from the Country Store are divided between the AFB Foundation for Agriculture, the SC AITC Fund and the SCFB *Education in AG-tion* Fund. In 2019, the Women’s Leadership Committee updated the name to Farmers Market and Craft Fair.

Each county is asked to donate items for sale in the store. Quality handmade items have made the Country Store a popular spot at the SCFB Convention. Any county or person may make cash contributions also. Inventory sheets and instructions are mailed to each county prior to the state convention. Price tags are also available prior to convention so that each county can price and tag their own items before they are brought to convention.
<table>
<thead>
<tr>
<th>QUANTITY</th>
<th>ITEM DESCRIPTION</th>
<th>PRICE PER ITEM</th>
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</tbody>
</table>
Country Store Tags and Silent Auction Info Card

Silent Auction

<table>
<thead>
<tr>
<th>Name of Donor:</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>County:</td>
<td></td>
</tr>
<tr>
<td>Phone Number:</td>
<td></td>
</tr>
<tr>
<td>Item Description:</td>
<td></td>
</tr>
<tr>
<td>Retail Value of Item:</td>
<td></td>
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</tbody>
</table>
# Women’s Leadership Committee
## Farmers Market and Craft Fair

## Recommended Price List

<table>
<thead>
<tr>
<th><strong>ACCESSORIES</strong></th>
<th><strong>JELLY, PICKLES, PRESERVES, RELISHES, ETC.</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>JEWELRY $1-$10</td>
<td>½ PINT $2</td>
</tr>
<tr>
<td>HAIRBOWS $1-$3</td>
<td>PINT $4</td>
</tr>
<tr>
<td><strong>CLOTHING</strong></td>
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<tr>
<td>LADIES DECORATED SWEATSHIRTS $10-$12</td>
<td>PIES WHOLE $5-$7</td>
</tr>
<tr>
<td>CHILDREN DECORATED SWEATSHIRTS $7-$10</td>
<td>SLICES $1</td>
</tr>
<tr>
<td><strong>FOOD</strong></td>
<td>MINI PIES $2</td>
</tr>
<tr>
<td>BREAD MINI LOAF $1</td>
<td></td>
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<tr>
<td>REGULAR LOAF $3</td>
<td><strong>SPECIALTY ITEMS</strong></td>
</tr>
<tr>
<td>CAKE SLICE $1-$2</td>
<td>APRONS $5-$8 EACH</td>
</tr>
<tr>
<td>½ CAKE $6-$8</td>
<td>BABY ITEMS $2-$8 EACH</td>
</tr>
<tr>
<td>CHEESE WAFERS SMALL PACK $2</td>
<td>CHRISTMAS ORNAMENTS $1-$3 EACH</td>
</tr>
<tr>
<td>LARGE PACK $4</td>
<td>KITCHEN TOWELS $2-$4 EACH</td>
</tr>
<tr>
<td>COOKIES IN PACKAGES $1</td>
<td>PLACE MATS $2-$3 EACH</td>
</tr>
<tr>
<td>FUDGE IN PACKAGES $1</td>
<td>POCKETBOOKS $3-$10 EACH</td>
</tr>
<tr>
<td>TRAIL MIX IN PACKAGES $1-$2</td>
<td>WOODEN CRAFTS $1-$10 EACH</td>
</tr>
<tr>
<td>NUTS, SWEET POTATOES, ETC. MARKET PRICE</td>
<td>WREATHS $5-$10 EACH</td>
</tr>
</tbody>
</table>

**Reminders:**
- ITEMS MUST BE PRICED AT WHOLE DOLLAR AMOUNTS
- USED ITEMS WILL NOT BE ACCEPTED, MUST BE NEW OR HANDMADE
- IT IS RECOMMENDED THAT ITEMS OF HIGHER VALUE BE PLACED IN THE SILENT AUCTION
- ALL ITEMS MUST BE TAGGED AND LOGGED ON THE INVENTORY SHEET PROVIDED PRIOR TO CHECK-IN
SC FARM BUREAU WOMEN’S LEADERSHIP CONFERENCE

An annual Women’s Leadership Conference is held during the end of September/beginning of October to kick-off the SCFB Women’s Program of Work which runs from October 1 through September 30.

This conference should be attended by all county Farm Bureau Women’s Committee members, county FB Secretaries and the SCFB Women’s Leadership Committee. Goals for the New Year will be introduced as well as new programs and ideas. Updates will be presented on current issues and programs.

Registration for this overnight conference is handled through the county Farm Bureau office. SCFB Women members also have the option of registering directly and covering payment themselves if they wish. Registration forms are available on our website at www.scfb.org and in the county Farm Bureau office. A minimal non-refundable registration fee is required for each registered attendee.

DISTRICT COUNTY CHAIRS MEETING

District County Chair Meetings are held annually in the spring during March and April. Each district holds one meeting in a central location to go over each counties program of work and their success thus far. Program updates are also given during the meeting. Each meeting concludes with a sharing and feedback session. There is no registration fee associated with this meeting.

FOOD CHECK-OUT WEEK/ OUR FOOD LINK

The idea of South Carolinians Hugh Weathers and Betty DeWitt, Food Check-Out Week has become a national event sponsored by the American Farm Bureau Women’s Leadership Committee. The event, which typically takes place the third full week of February, celebrates the abundance and safety of food.

The SCFB Women’s Leadership Committee hosts district-wide events where they collect food items (as well as non-food items) and donate them to 3 Ronald McDonald Houses and The McLeod House.
FARM CITY WEEK

Since 1955, the National Farm-City Council has supported educational programming to build interdependence between rural and urban citizens, and the President of the United States has annually proclaimed the week leading to and including Thanksgiving Day as National Farm-City Week.

In recent years, the major focus of the programs and materials has been on consumer and classroom education. Student activity sheets, teacher packets, placemats and bookmarks are just a few of the materials the Council has created to support its mission.

In the past year, thousands of materials were used in classrooms, at Farm-City banquets, at civic club meetings and in other venues. Farm-City activities are grassroots in nature. Communities across the nation hold Farm-City events ranging from banquets to tours to job exchanges.

The SCFB Women’s Leadership Committee encourages county women’s committee members to become involved with local Farm-city activities. If your county does not have an existing Farm-City Program, we encourage you to start one.

Annually, the SCFB Women’s Leadership Committee produces support materials such as the Farm-City Placemats to help counties implement the program locally.

NATIONAL AG DAY

National Ag Day is a day to recognize and celebrate the abundance provided by agriculture. Every year, producers, agricultural associations, corporations, universities, government agencies and countless other across America join together to recognize the contributions of agriculture.

The Women’s Leadership Committee hosts the annual women’s day at the state house on or close to National Ag Day. County Committees are also encouraged to read and give the book of the year to a school in your county.
AMERICAN FARM BUREAU FOUNDATION FOR AGRICULTURE

Today the mission of the American Farm Bureau Foundation for Agriculture is to build awareness, understanding and a positive public perception of agriculture through education. Projects that are working towards the mission:

- My American Farm is an online educational game that will let students learn about agriculture while having fun. Please visit www.myamericanfarm.org to learn more.
- The White-Reinhardt Mini-Grant and Scholarship Program that helps fund state and county Farm Bureau projects that accurately tells the story of agriculture.
- Agricultural Literacy Projects. These projects include lesson plans and teacher resources to help spread agricultural literacy to students of all ages.

*A portion of the country store proceeds go to the foundation.

AG IN THE CLASSROOM

South Carolina’s Ag in the Classroom program was created to promote awareness and recognition of the importance of the sources of our food and fiber. There are three components that form the structure of the Ag in the Classroom program:

1. Curricula Materials
2. Professional Development Workshops
3. County Farm Bureau Support

South Carolina Farm Bureau Women had an instrumental role in starting the SC Ag in the Classroom Program. Counties are also encouraged to send and support one teacher from their county to the AITC Teacher Institute each summer.

There are many ways your county can promote Ag education!

- Plan a classroom visit
- Schedule the Ag Combine Simulator to visit schools in your area
- Adopt a Classroom and send letters telling the class what is happening on your farm throughout the year
- Read and donate the book of the year to a school during National Ag Week. Take an educational activity to go along with the book.
POLICY DEVELOPMENT

The objective of the Policy Development Program is to provide every farmer and rancher an opportunity to participate in the process of developing official Farm Bureau policy. Total participation means stronger, more representative policy. Farm Bureau is a grassroots organization which relies on its local members to formulate policy that is sent to the county, state and then national level. Policy Development is a decision-making process. Farm Bureau members are afforded the ample opportunity to:

- Surface their problems
- Learn facts relative to these problems
- Discuss alternative solutions in light of the facts
- Make recommendations as to the best solutions to these problems
- Establish official policies for their organization.

Farm Bureau member participation in surfacing issues is the first step in this process. Involve your county women’s committee in discussing problems facing farm families. County Farm Bureau Women’s Committee Chairs are invited to the Annual District Policy Development Meetings each August and we encourage you to attend.

LEGISLATIVE CONTACT PROGRAM

Farm Bureau has implemented a Grassroots Legislative Contact Program. Please visit www.scfb.org to familiarize yourself with the wealth of legislative contact information available to you. On the website, click on "Policy and Legislation" at the top. Once there, scroll down to find the following:

LEGISLATIVE UPDATE - During the legislative session we publish a weekly update on our priority issues.

LEGISLATIVE PRIORITIES - From maintaining and repairing rural bridges and roads to ensuring farm-friendly taxation, we ensure the needs of the agricultural community are a priority.

POLITICAL ACTION COMMITTEE (PAC) - Together with our committee members, we pool our collective resources to fund campaigns for farm-friendly initiatives, legislation, and candidates.

GRASSROOTS PARTICIPATION - Sign up to receive legislative action alerts and be in the know and ready to participate in farm-focused grassroots efforts.

LEGISLATIVE ACTION CENTER - Your one-stop shop for the information you need on the issues, candidates, legislation, and candidates to make informed decisions.

CONTACT YOUR ELECTED OFFICIALS - Have a voice in the issues that matter most to you – with the people who can effect change. We also encourage you to participate in:
• Local/County Legislative Banquets
• Women’s Day at the Statehouse
• Town Hall Meetings
• Other personal face-to-face meetings

Get to know your legislators. You are the voters that elect these legislators and they will listen to your input. The Government Relations Division’s role is to supply information and alert our members when they need to contact their legislators on issues important to the agricultural community.

COMMUNICATING WITH ELECTED OFFICIALS

Personal contacts either through face-to-face meetings or via telephone has been proven as the most effective means of communicating with your elected officials. You may visit the SCFB Website to find contact information, including phone numbers. In addition, you can visit the following websites:

For State Senators and Representatives: www.scstatehouse.gov
For U.S. Senators: www.senate.gov
For U.S. Congressman: www.house.gov

Tips on Telephoning Your Elected Representatives

Remember that telephone calls are usually taken by a staff member, not the member of Congress. Ask to speak with the aide who handles the issue about which you wish to comment.

After identifying yourself, tell the aide you would like to leave a brief message, such as: “Please tell Senator/Representative (NAME) that I support/oppose (S/H. ______).” Then state the reasons for your support or opposition to the bill. Ask for your senators’ or representative’s position on the bill. You may also request a written response to your telephone call.

To call your state representative in Columbia when the General Assembly is in session, you may call 803.734.2931.

Tips on Communicating with Congress through E-mail

E-mail is the most popular choice of communication with a congressional office. Here are some helpful suggestions to improve the effectiveness of your e-mail:

• Personalize your message in the first paragraph. How does the issue affect you?
• If your letter pertains to a specific piece of legislation, identify it accordingly. Example, House Bill: H.R. __________; Senate bill: S. ________.

• Be courteous, to the point and include key information, using example to support your position.

• Address only one issue in each letter; and, if possible keep the letter to one page.

NOTE: LETTERS WILL TAKE BETWEEN 8 AND 21 DAYS TO BE DELIVERED TO THE US CAPITOL. E-MAIL IS THE MOST EFFICIENT AND EFFECTIVE MEANS OF COMMUNICATION ASIDE FROM PERSONAL CONTACT ON THE STATE AND NATIONAL LEVEL.

If drafting a letter, use the following format:

To a U.S. Senator:

THE HONORABLE (FULL NAME)
(Rm. #) (NAME OF) SENATE OFFICE BUILDING
UNITED STATES SENATE
WASHINGTON, D.C. 20510

DEAR SENATOR:

To a U.S. Representative:

THE HONORABLE (FULL NAME)
(Rm. #) (NAME OF) HOUSE OFFICE BUILDING
UNITED STATES HOUSE OF REPRESENTATIVES
WASHINGTON, D.C. 20510

DEAR REPRESENTATIVE:

To a SOUTH CAROLINA SENATOR:

THE HONORABLE (FULL NAME)
SOUTH CAROLINA SENATE
PO BOX 142
COLUMBIA, SC 29202

To a SOUTH CAROLINA REPRESENTATIVE:

THE HONORABLE (FULL NAME)
SOUTH CAROLINA HOUSE OF REPRESENTATIVES
PO BOX 11867
COLUMBIA, SC 29211
Sample Press Release

FOR IMMEDIATE RELEASE
CONTACT: (YOUR NAME AND PHONE NUMBER)

TITLE (BRIEF DESCRIPTION OF NEWS RELEASE TO CATCH ATTENTION)

THE (COUNTY NAME) COUNTY FARM BUREAU WOMEN’S LEADERSHIP COMMITTEE WILL DISTRIBUTE FOLDERS WITH AGRICULTURAL MESSAGES TO STUDENTS AT (NAME OF SCHOOL) (DAY), (DATE) AT (TIME) AT THE (LOCATION). THE FOLDERS ARE DESIGNED TO HELP THE STUDENTS LEARN THE IMPORTANCE OF AGRICULTURE IN SOUTH CAROLINA AS THE INFORMATION DISPELS COMMON MISCONCEPTIONS ABOUT AGRICULTURE.

THE (COUNTY NAME) COUNTY FARM BUREAU WOMEN’S LEADERSHIP COMMITTEE HELPS TELL THE FARM STORY THROUGH EDUCATION, LEADERSHIP DEVELOPMENT, LEGISLATIVE ACTIVITIES, YOUTH PROGRAMS, AND PROMOTIONAL EVENTS THROUGHOUT THE YEAR. SCFB WOMEN’S LEADERSHIP MEMBERS WORK ON THE COUNTY, STATE, AND NATIONAL LEVELS TO PROVIDE FUNDING FOR SCFB’S AG IN THE CLASSROOM NONPROFIT EDUCATIONAL PROGRAM, SCHOLARSHIPS, AND AGRICULTURAL RESEARCH. THE WOMEN’S MOST RECOGNIZABLE PUBLIC AWARENESS PROGRAM OCCURS EVERY FEBRUARY THROUGH THE CELEBRATION OF FOOD CHECKOUT WEEK.

SCFB WOMEN LEADERS ALSO SPONSOR LEADERSHIP DEVELOPMENT OPPORTUNITIES THROUGH PROGRAMS LIKE THE SCFB AMBASSADOR SCHOLARSHIP PROGRAM AND A WEEK-LONG SUMMER YOUTH LEADERSHIP CONFERENCE FOCUSING ON FARM BUREAU’S POLICY DEVELOPMENT PROCESS, CIVIC LEADERSHIP, AND AGRICULTURAL PROMOTIONS.

THE (COUNTY NAME) COUNTY FARM BUREAU IS ONE OF 47 CHAPTERS OF THE S.C. FARM BUREAU FEDERATION, AN ORGANIZATION REPRESENTING MORE THAN 110,000 MEMBER FAMILIES STATEWIDE. FOR MORE INFORMATION, CONTACT (YOUR NAME) AND (PHONE NUMBER/ EMAIL).

###
Template Letter for School Introductions to WLC

(DATE)

(SCHOOL CONTACT)
(SCHOOL NAME)
(ADDRESS)

DEAR (CONTACT),

I am a member of South Carolina Farm Bureau Federation in (COUNTY NAME) County and a member and volunteer with the Women’s Leadership Committee. The Women’s Leadership Committee helps tell the farm story through education, leadership development, legislative activities, youth programs, and promotional events throughout the year.

Our volunteers have a strong desire to play a role in bringing agriculture into classrooms across the state. Whether it’s reading an agriculture themed book, leading an activity that’s directly related to agriculture or sharing educational materials, we would love the opportunity to work with classrooms in your school.

Additionally, we support the efforts South Carolina Farm Bureau Federation’s Ag in the Classroom program, a 501(c)(3) nonprofit that helps SC teachers give their students an appreciation of their food and fiber through grade-specific lesson plans. This program offers many resources (not just lesson plans) available to teachers including:

- An Ag Simulator (a simulation of a combine harvesting wheat, cotton, peanuts, corn, or soybeans – this is FREE to schools!)
- The Ag in the Classroom Institute (a weeklong 3-hour graduate course through Winthrop that only costs $200 – including meals and hotel stay!)
- Book of the Month program – subscribe to the annual program that provides your school an agriculture related book and coordinating lesson plan for only $60/year.

I would love to share more about our efforts with you and other teachers in your school. Let me know how (COUNTY NAME) Farm Bureau women can partner with your school to enhance the learning opportunities around agriculture.

Sincerely,

(NAME)
(PHONE NUMBER)
(EMAIL ADDRESS)
Social Media Tips

If your county Women’s Committee has a Facebook page, here are some tips to keep your content fresh and exciting. If you don’t have a Facebook page, these can also be helpful to get you started!

What is Social Media Marketing?

Social media marketing is the process of building awareness about you, your products or services through the various social media channels. The most popular social media networks today are: Facebook, Twitter, Google+, Pinterest, YouTube, Instagram and LinkedIn.

Why is Social Media Marketing Important?

Social media marketing is important because:

- It’s the fastest way to spread a message
- It’s a trend – Millions of people spend a good amount of their time on social media networks so if you ‘need them’ you know where to find them
- It’s the new marketing – Back in the old days, marketers found out that many people spend time in their cars driving so they thought of the billboards on the roads. Today people are spending time on social media so that’s the easiest way to reach them.
- It’s the new influencer – Recent studies show that social media is becoming a great sales channel and more and more companies are stating that they get customers from Facebook or Twitter.

Social Media Marketing Tips for Beginners

Decide Which Social Media Platform(s) to Use

As a beginner to social media you have to choose one or two social media platforms and concentrate on those rather than trying to work on all platforms at the same time.

A nice way to find out which platform is best suited to your niche is to find the influencers and analyze where they have success.
OPTIMIZE YOUR SOCIAL MEDIA PROFILES

- **Use a real photo** - Social media is about connecting with people and building trust with your followers.
- **Write a good description about your organization** - What is your mission, what type of work do you do?

FIND AND FOLLOW INFLUENCERS IN YOUR NICHE

- **Social media platforms will use this information to make suggestions on who to follow so by following popular people in your niche is like telling them that you are also in that niche.**
- **They will share important and useful information about the niche so you have a chance to learn something new and re-share that with your followers.**

SHARE INTERESTING CONTENT (TEXT, IMAGES, VIDEOS)

If you share interesting and useful content, you can get more re-shares and interactions. This helps your message reach more people. For example:

- **Quality pictures from events you’ve worked.**
- **Images, videos, articles shared from others your follow in your niche.**
- **Funny stuff** - whatever your niche, you can share once in a while a joke, a funny image or video to make your followers smile.
- **Don’t forget about hashtags** – hashtags (#) can make your content more searchable so don’t forget to use hashtags in the networks that support it (Twitter, Google+).

POST REGULARLY, BUT DON’T OVERSSHARE

Posting a minimum of 3 times a week, but don’t overshare. You want your followers to interact with your posts but you want to avoid losing their interest by flooding their timeline with your content.
Photography Tips

Whether you keep a scrapbook or photo album, or update your County Women’s Committee Facebook page, using quality photos is key. Here are some tips when taking pictures on a camera or your smartphone.

- **Look for good light to capture a great image** - Before you point and click, look around and determine where the natural light is coming from. Make sure the light shining on your subject, not behind them.

- **Know when to use a flash** - Unless there is no other option for light, avoid using your phone or camera’s flash. Natural light will always produce a better picture.

- **Don’t zoom** - “Zooming” on cell phone cameras isn’t what you think. They house a “digital zoom” that isn’t moving the lens, it’s just cropping down the image to a smaller size. This can result in a pixelated picture. Move closer to the subject if you want to zoom in.

- **Be steady** - Moving around while taking a picture can result in a blurry photo. When in doubt, take multiple photos to ensure you have a good option.

- **Don’t forget to focus** - Tap the screen of your smartphone to focus the camera on your subject. Most digital cameras auto-focus for you.

- **Frame your shots** - Take time to make sure your subject is composed in the best frame for the picture. Don’t cut off parts of people, take a crooked picture, or only include half of an item. Make sure it is all centered straight in the picture.

- **Clean your lens** - Even on smartphones, your camera lens can get dirty. Before you are taking a picture, wipe of the lens with a lens cleaning cloth (one that won’t scratch it).

- **Edit** - If you feel brave enough, smartphones have editing features where you can adjust the image to make them better. Do research on your phone to learn what editing features you have.

*If you are taking pictures at a school, make sure you have permission to post or share a picture of minors before doing so. Teachers will know!*
Additional Resources

AMERICAN FARM BUREAU – www.fb.org

SCFB PRODUCTS PROGRAM – www.scfbproducts.com


CLEMSON UNIVERSITY – www.clemson.edu

AG STATISTICS – www.nass.usda.gov

NATIONAL AG IN THE CLASSROOM – www.agclassroom.org

AFBF FOUNDATION FOR AGRICULTURE – www.agfoundation.org

MY AMERICAN FARM – www.myamericanfarm.org

ATV SAFETY INSTITUTE – www.atvsafety.org

NATIONAL AG DAY – www.agday.org

AGRICULTURAL SAFETY AWARENESS PROGRAM – www.agsafetynow.com

FOOD DIALOGUES – www.fooddialogues.com