

EnergyWise for Your Business

Agricultural Custom Offering – Application



Actions Speak Louder

The EnergyWise For Your Business Agricultural Custom Offering is available to all eligible agribusiness customers raising plants and animals on commercial or industrial rate schedules, including farms such as poultry, dairy, swine, horticulture and irrigation. Incentives are available for more complex energy-saving projects and are based on energy savings. All custom projects require pre-approval prior to ordering, purchasing or installing equipment.

HOW TO APPLY

1. Complete application to determine eligibility and total incentive.
2. Project Pre-approval is required. Equipment cannot be ordered, installed or purchased before pre-approval is granted in writing. To receive pre-approval, email a photo or PDF of this application to SCEnergyExperts@DominionEnergySC.com.
3. After pre-approval letter has been received, purchase and install energy efficient equipment.
4. Upon project completion, sign and return pre-approval letter with proof of purchase and installation.
5. Await final approval letter. (Receive incentive check as stated in the letter.)
6. Email questions to SCEnergyExperts@DominionEnergySC.com.

IMPORTANT REMINDERS

- A fillable pdf application is available at DominionEnergySC.com/ForYourBusiness.
- All applications must be fully completed and submitted, with required documentation listed in the Application Checklist, to SCEnergyExperts@DominionEnergySC.com.
- If you have any questions about the program, please call **1-877-784-7234**, email SCEnergyExperts@DominionEnergySC.com, or visit DominionEnergySC.com/ForYourBusiness.

APPLICATION CHECKLIST

For faster application processing, please include the following items with your application:

- Complete application (Project/Customer/Contractor/Contact/Payment), Customer Acknowledgment, Project Summary, Cost Estimates and Energy Impacts.
- Electric account number (noted in the Project Information section). Attach copy of electric bill.
- IRS Form W-9 completed for payment recipient (available at www.irs.gov). If payment is to a contractor, customer's W-9 must also be included.
- Supporting documentation to include manufacturer's specification (cut) sheet for equipment included in this application.
- Customer signature and acknowledgment.
- Check boxes that confirm that the Terms and Conditions have been provided and that you have read and understand them.

Applications submitted for processing will be processed in the order in which they are received. Applicants will be notified as to their pre-approval status and/or any pre-inspection requirements within 20 days from receipt of all supporting documentation. Applicants will be notified if post-installation inspections are required prior to final payment.

CUSTOMER ACKNOWLEDGMENT

Authorized Representative:	Title:
	Date:

- ☐ By checking this box and typing my name, I hereby certify that all statements made on this application are correct to the best of my knowledge and that I have read and agree to the Terms and Conditions. Furthermore, I understand and intend that my electronic, PDF or facsimile signature be accepted and have the same force and effect as an original signature.

Note: Upon completion of project, customer of record must sign and return the written pre-approval letter and provide invoices for all energy efficiency measures.

Fill out each applicable field below.

PROJECT INFORMATION

Application Date _____ Expected Completion Date _____

Company Name _____ Electric Account # _____

Street Address (of the facility) _____ Customer Federal Tax ID _____

_____, City _____ State _____ Zip _____

Farm Type (select one) ☐ Aquaculture ☐ Cattle ☐ Dairy ☐ Delta/Row Crops ☐ Poultry ☐ Swine ☐ Other

Project Type (select one) ☐ New Building ☐ Equipment Replacement ☐ Expansion ☐ Renovation

CUSTOMER CONTACT INFORMATION

Mailing Address _____

(where all correspondence will be mailed, including incentive check if payment is to the customer)

City _____ State _____ Zip _____

Contact Person _____ Title _____

Telephone No. _____ Fax No. _____ Email _____

CONTRACTOR INFORMATION

Company Name _____

Street Address _____

City _____ State _____ Zip _____

Contact Person _____ Title _____

Telephone No. _____ Fax No. _____ Email _____

Please indicate if the Customer should be the primary point of contact for this project. If another party should be the primary point of contact, please indicate below:

☐ Customer ☐ Contractor ☐ Other (fill out below)

PRIMARY POINT OF CONTACT (if applicable)

Company Name _____

Street Address _____

City _____ State _____ Zip _____

Contact Person _____ Title _____

Telephone No. _____ Fax No. _____ Email _____

PAYMENT INFORMATION

Payment to _____

Federal Tax ID # (of recipient) _____

Tax Status of Recipient (select one) ☐ Corporation ☐ LLC ☐ Partnership ☐ Individual Proprietorship ☐ Not-for-Profit

Customer Name _____ Title _____

Customer Signature _____ Date (XX/XX/XXXX) _____

(If payment to contractor, customer must print his/her name to the right and check the box below)

☐ I understand and intend that my electronic, PDF or facsimile signature must be accepted and have the same force and effect as an original signature.

ADMINISTRATIVE USE ONLY		
Date Received	Project Number	Program Representative
Preapproved Date	Program Manager	Preapproved Incentive \$
Final Approval Date	Program Manager	Final Incentive \$

IMPORTANT INFORMATION FOR CUSTOM APPLICATIONS

1. All applications for incentives under the custom application require thorough and complete documentation of the proposed cost and projected electric usage and savings.
2. Before beginning the application process, the customer or his or her contractor should check with a Dominion Energy representative to determine the eligibility of the proposed project and to establish requirements for detailed savings projections and cost estimates. This information must be submitted to Dominion Energy for review and evaluation of potential incentives before equipment is ordered, purchased, or installed.
3. If a project consists of multiple custom measures, the following sections must be completed for each proposed energy conservation measure. These sections are intended to provide a summary of each individual measure, with supporting documentation attached as appropriate.

Custom measures available for Agricultural customers include:

- Heating pads (Swine)
- Animal Agricultural: LED replacement for (72W-43W)
- Horticultural lighting: LED replacing 1,000W HPS
- Well Pump Tune-up (60hp)
- Milk pre cooler (Dairy)
- Animal Agricultural: LED Lighting (150W HPS)
- Grain Bin VFD
- Well Pump VFD

Any proposed lighting measures for agricultural customers must be either DLC or ENERGY STAR® listed. However, if a lighting product is not DLC or ENERGY STAR listed, the program engineer and evaluator will review the product for potential qualification since many agricultural specialty lighting products may not pursue DLC and ENERGY STAR certification. Eligibility of these non-certified lighting products will be determined on a case-by-case basis.

Custom application incentives are determined on a case-by-case basis. In general, incentives received through this program are based on a project's reduction in energy consumption and a cost effectiveness analysis. Subject to the Terms and Conditions, all custom agricultural incentives will be offered at \$0.17/kWh saved, covering up to 75% of the total project cost for retrofit projects and 75% of the project incremental cost of new construction projects.

CUSTOM SPECIFICATIONS

The custom application must be used for all energy efficiency measures that are not covered by the prescriptive applications. Custom applications require supporting documentation on equipment performance and calculations documenting the energy and demand savings that are expected to result from each measure. This information typically includes performance data for the existing or base case equipment and the energy efficiency equipment proposed, as well as the operating load profiles under which the equipment operates.

Supporting documentation for each energy efficiency measure submitted with a custom application includes:

Project Overview: Provide a brief overview of the proposed project. Include a basic description of the facility and its function, location of affected equipment and typical facility operation hours.

Existing System or Base Case Description: For retrofit projects, describe the existing system or equipment that will be modified under this application and state how the current system is operating. For new construction or end-of-life replacement projects, applications should provide information for the base-efficiency system or equipment. This should include:

- Detailed description of the affected equipment, including system capacity, age, load profiles, capacity, production rate and hours of operation.
- Number of existing units.
- Manufacturer data sheets with equipment performance ratings (BHP, CFM, PSI, kW, efficiency rating, U-value, etc.). Provide nameplate data if manufacturer data sheets are unavailable.
- Part-load performance data (where applicable).
- Description of controls and sequence of operations.

Proposed System Description: Describe the measures that are proposed in detail. Include:

- Detailed description of high-efficiency system or equipment and operating conditions.
- Manufacturer data sheets for the materials or performance ratings for equipment being installed (BHP, CFM, PSI, kW, efficiency rating, U-value, etc.).
- Description of controls and sequence of operations.
- One-line diagrams (where applicable).

Cost Estimates: For retrofit projects, provide a detailed cost breakdown associated with the project, including written proposals from vendors and contractors or itemized estimates of components from up-to-date estimating manuals. For new construction or end-of-life replacement projects, include cost data for base- and high-efficiency systems or equipment.

Energy Impacts: Include a measure-by-measure summary of the calculated energy and demand savings associated with the project. Clearly indicate all assumptions and variables used in the analysis. This includes all engineering formulas and documentation of all the factors, values and assumptions used in the formulas (Microsoft Excel® spreadsheet preferred).

In cases where energy modeling is used to determine savings, approved modeling software must be used. Input and output data from the model must be provided.

Show calculations used to determine baseline and proposed estimated electricity usage, including energy (kWh) consumption for the four time periods.

PROJECT SUMMARY

Attach project study including energy savings information and costs for each energy conservation measure. Briefly describe the project below.

PROJECT OVERVIEW

BASE CASE DESCRIPTION

PROPOSED SYSTEM DESCRIPTION

SUMMARY OF COST ESTIMATES

Provide back-up documentation for all material/equipment and labor costs, categorized by major pieces of equipment and project components. Sales tax may not be included. Adjust for salvage/resale value of equipment being replaced. Enter summarized costs in the table below.

ESTIMATED COSTS			
	Estimated Material/ Equipment Cost	Estimated Labor Cost	Estimated Total Cost
Baseline Costs			
Proposed Costs			

ENERGY IMPACTS

Please provide estimated annualized energy (kWh) usage and demand (kW) for each of the time periods listed below. Attach full documentation supporting energy and demand estimates. When a computer model is used for energy and demand calculations, please provide a complete description of input conditions for baseline and efficient states in addition to model outputs for both states.

	Baseline	Proposed	Reduction
Estimated Annual Energy Consumption (kWh)			
Estimated Summer Peak Demand (kW) Time Period: June-September 2pm - 6 pm, M-F, Non-Holiday			

Please complete this application and submit via email to:
SCEnergyExperts@DominionEnergySC.com

Contact us with any questions or concerns: **[1-877-784-7234](tel:1-877-784-7234)**.



TERMS AND CONDITIONS

1. Eligibility: EnergyWise for Your Business Program ("Program") incentives are available to non-residential electric customers for the purchase and installation of qualifying energy conservation measures (ECMs) in the Dominion Energy South Carolina service territory, subject to these Terms and Conditions (T&Cs). The process of purchasing and installing ECMs for eligible Customers pursuant to the Program is referred to herein as a "Project" or "Projects". Industrial customers and specific large retail customers who have elected to opt out of Demand Side Management programs, by notifying us in writing using the Opt-Out form provided, are not eligible to participate. Dominion Energy South Carolina and our Program implementer ("Implementer") (together, "We") reserve the right to deny any application that may result in our exceeding its Program budget. Program incentives are limited, offered on a first-come/first-served basis, and are subject to Project and Customer eligibility and funds availability. For each Program year (December 1 – November 30), Program incentive payments are capped per Customer Federal tax ID number at \$100,000 per Project type.

2. Project Types: The Program includes the following four Project types: Lighting Projects, HVAC/Motors Projects, Food Service and High Efficiency Equipment Projects, and Custom Projects. Lighting projects include Projects that use the Retrofit and New Construction Lighting worksheet. HVAC/Motors Projects include Projects listed on the HVAC Application including Unitary HVAC, Chillers, Window Film, or Variable Frequency Drives. Food Service and High Efficiency Equipment Projects include all cooking equipment and "plug load" equipment that is incentivized under the prescriptive Program. Restaurant cooking equipment, ice machines, vending machine and refrigeration controls, commercial washers/dryers, and lighting that may be included inside the aforementioned equipment are considered Food Service and High Efficiency Equipment Projects. Custom Projects are Projects that can demonstrate cost effective and lasting energy efficiency and do not fall under one of the aforementioned Project types. These Projects are "custom" tailored to the Customer for each Project and cannot receive a prescriptive incentive as the savings varies widely with each Project and technology. Strategic Energy Management, Building controls, Building Tune-ups, Whole Building Solutions, Technical Services, and new emerging technologies generally fall under this Project type. The above examples are provided for illustrative purposes only and may not be inclusive of all Projects.

3. Authorization, Program Changes, Suspension, or Cancellation: We may change the Program requirements, incentives or T&Cs, including suspending acceptance of applications or terminating the Program, at any time and without notice. In the event of a Program change, pre-approved applications will be processed to completion under the T&Cs in effect at time of pre-approval. Submission of a completed application does not entitle Customer to Program participation. For all Projects, entitlement to Program participation and our obligation to pay incentives may occur only after we have granted written authorization, which we may grant or not at its sole discretion.

4. Project Approval: Pre-approval is required for all Projects. We reserve the right to inspect any project prior to pre-approval. For all Projects, no project-related ECMs may be ordered or installed prior to the date of our pre-approval. Violation of this prohibition will disqualify the ECM for incentives. Projects must be completed by the date listed on the pre-approval notification letter (within 180 calendar days for retrofit projects or one year for new construction projects).

5. Creditworthiness: An incentive payment is conditioned upon and subject to Customer maintaining its financial creditworthiness and keeping its account in good standing. At any time prior to an issuance of an incentive check, we may request financial information to support its financial due diligence procedures. Customer agrees to assist in this reasonable financial review. If we believe in good faith that the Customer's account is not in good standing, or if creditworthiness of participant has been diminished, we may reject approval of an incentive payment.

6. Proof of Purchase: Prior to our verification of the ECM installation, Customer must provide copies of all invoices or other appropriate documentation that clearly verifies the costs of purchasing and installing the ECMs, including all material, labor, and equipment discounts. Invoices must indicate a verifiable breakout of all ECMs purchased for installation under the ECM incentives application, including model numbers and quantity.

7. Project Verification: We (or our Third-Party Evaluator "Evaluator") may conduct an inspection of Customer's facility to verify pre- and post-installation conditions or verify documentation prior to incentive payment at any time after receipt of an application. No warranty is expressed or implied by this verification. We are not obligated to pay any incentive until it has performed a satisfactory post-installation inspection. Should we determine that ECMs were not installed in accordance with the approved application, or if an unapproved ECM was installed, or if the installation was not consistent with generally accepted engineering/construction practices, changes may be required before payment is issued. Notwithstanding anything to the contrary, should we determine at any point before payment of the incentive that there has been significant deviation in the type, amount, cost or performance of the ECMs underlying this incentive commitment

that were set forth in the Program application and pre-approved, we retain the right to revoke this commitment or reduce the final incentive amount accordingly. We reserve this right despite a satisfactory post-installation inspection. Customer agrees to provide prompt notice to us of any significant deviation in the type, amount, cost or performance of the ECMs underlying this incentive commitment that were set forth in the Program application and pre-approved by us.

8. Customer Tax Obligation: Customer or Customer's designated contractor is responsible for declaring and paying any and all applicable federal, state, and local taxes that may be owed on any incentive payment. Neither Dominion Energy South Carolina, Inc. nor any of its subsidiaries shall be liable for any federal, state, and local taxes that may be owed on or as a result of any incentive payment. The party receiving the incentive payment (Customer or Contractor) must complete IRS Form W-9 and submit it to us with the incentive application materials. If payment is to a contractor, customer's W-9 must also be provided.

9. Compliance: Customer is responsible for obtaining any and all necessary licenses and permits related to the installation of ECMs. Customer also agrees to comply with all federal, state, and local laws, codes, and regulations related to the installation and disposal of all equipment.

10. Removal of Equipment: Customer agrees to remove and dispose of the equipment being replaced by the ECMs in accordance with all legal requirements. Customer agrees not to re-install any of this equipment in our service territory or transfer it to any other party for such installation.

11. Replacement of Failed Equipment: Customers who install ECMs are expected to replace any of the ECMs that fail with similar or superior energy savings equipment at Customer's expense.

12. Evaluation Follow-up Visits: With advance notice, we reserve the right to make or to have its contractor(s) make follow-up visits to Customer facilities during the 36 months following completion of the project to provide us with an opportunity to review the operation of the ECMs for Program evaluation purposes. Customer agrees to cooperate with this effort.

13. Contractor Selection: Customer may select any contractor to perform the work contemplated by the application, even after the application is pre-approved by us. However, we reserve the right, in its sole discretion, to prohibit specific contractors from Program participation.

14. No Warranties: Dominion Energy South Carolina, Inc. does not endorse, guarantee, or warrant any particular manufacturer or product and we provide no warranties, express or implied, for any products or services, and herein specifically disclaims any such guarantees or warranties. We are not liable or responsible for any act or omission of any contractor hired by Customer. Customer's reliance on warranties is limited to any warranties that may arise from, or be provided by contractors, vendors, etc. Customer acknowledges that neither Dominion Energy South Carolina, Inc. nor any of its consultants are responsible for ensuring that the design, engineering, and construction of the facility or installation of the ECMs are proper or comply with any particular laws (including patent laws), codes, regulations, or industry standards. We make no representations of any kind regarding the results to be achieved by the ECMs or the adequacy or safety of such measures.

15. Assumption of Risk and Limitation of Liability: Customer assumes and acknowledges all risks arising from its participation in the Program including but not limited to exposure to the novel coronavirus ("COVID-19") and releases and discharges Dominion Energy, Inc., Dominion Energy South Carolina, its Implementer, Evaluator, and their respective officers, directors, employees and agents from any liability related thereto. Our sole obligation is limited to paying the properly qualified rebates specified herein. Neither Dominion Energy South Carolina, Inc., any of its subsidiaries, nor its Implementer or Evaluator shall be liable to Customer or any other party for any special, indirect, consequential, or incidental damages, regardless of the theory of recovery, caused by or arising from any activities associated with this Program.

16. Obligations between the Parties: Customer acknowledges that any contractor selected by Customer is not an agent, contractor, or subcontractor of Dominion Energy South Carolina and is an independent contractor engaged by Customer, and that we do not manage or control the contractor's performance. We shall have no obligation to maintain, remove, or perform any work whatsoever on the ECMs installed. We shall have no liability for a contractor's failure to perform, for failure of the energy savings measures to function, for any damage to Customer's premises caused by the contractor, or for any and all damages to property or injuries to persons caused by or associated with the energy savings measures.

17. Miscellaneous: These T&Cs and this application, of which these T&Cs are an integral part, constitute the entire agreement between the parties and supersede all other communications, representations, and understandings.